

THE
Publishers' Weekly
[Formerly the *TRADE CIRCULAR*.]
With which is incorporated the

American Literary Gazette and Publishers' Circular

Established in the year 1852.

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE AND THE AMERICAN BOOK TRADE UNION

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK.

VOL. V. No. 23.

NEW YORK, Saturday, June 6, 1874.

WHOLE No. 125.

D. APPLETON & CO.,
549 and 551 Broadway, New York,
Publish This Day:

I.

THE GREAT ICE AGE,

AND ITS RELATIONS TO THE ANTIQUITY OF MAN. By James Geikie, F.R.S.E. With Maps, Charts, and numerous Illustrations. 1 vol., thick 12mo. Price, \$2.50.

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III.

BEAUSEINCOURT.

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THE
UNIFORM TRADE LIST ANNUAL
For 1874-1875,

Is in addition to a much fuller representation of Publishers' and Stationers' Trade Lists than in last year's volume, to contain a *specially prepared* Reference List of Books recorded in the *Publishers' Weekly* from Jan. 16, 1873, to July 1, 1874 (*eighteen months*), all arranged in one Alphabet, uniform with the Reference List of Books from Jan. 18, 1872, to Jan. 16, 1873—a feature which alone is worth the price of subscription. The volume is expected to comprise over 1800 pages large 8vo, bound in cloth.

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2. *In order to insure the contributing publishers against any waste of material and unnecessary expense, and ourselves against any risk which the low price would not warrant, only a very limited number of copies will be bound beyond the number of copies subscribed for, and these will be sold at a price justified by the value of the volume.*
3. *It is desirable that the subscription should be closed at the earliest date possible. In order to comply with the generally expressed request to have the volume ready two months earlier than last year, at least in time to be of use for making up fall orders, publishers should be notified of the number of Catalogues and Trade Lists needed by **June 15** at the latest. Almost all the shortcomings of last year's issue may be attributed to the short time given for the preparation of so extensive a work.*
4. *No subscription can be accepted after the number of copies to be printed has been determined upon.*
5. *No subscriptions can be taken in account that have not been paid up when the number of copies to be printed will be determined upon, as the small amounts will neither bear the trouble, nor the expense or risk, of numerous accounts, bills, statements and subsequent collections.*
6. *Remittances should be made by money order on New York, or registered letter, as we cannot be responsible for any losses. Receipt for remittance, with attached order for delivery, will be sent by return mail.*
7. *Booksellers, in their own interest, are requested to call the attention of librarians and large bookbuyers to the ANNUAL; but copies ordered by the latter must be subscribed for through booksellers. Except in the case of subscribers to the Publishers' Weekly, all inquirers will be referred to their local dealer.*

Orders for over 1,000 copies of the TRADE LIST ANNUAL for 1873-1874 were received after publication day too late to be filled by the publisher. It is to be hoped that the disappointed, and the trade in general, will come forward more promptly this year.

F. LEYPOLDT, Publisher,
P. O. Box 4295, N. Y.

CAUTION!! CAUTION!!

THE TRADE ARE CAUTIONED AGAINST ORDERING EDITIONS OF EITHER OF THE BOOKS NAMED BELOW WITHOUT OUR IMPRINT. SPURIOUS EDITIONS, WITH FEWER ILLUSTRATIONS AND UNAUTHORIZED IN TEXT, PUBLISHED IN CONTRAVENTION OF THE USAGES OF THE TRADE AND IN VIOLATION OF OUR RIGHTS, HAVE BEEN PLACED IN THE MARKET. All of JULES VERNE'S works, bearing our imprint, are issued under a direct arrangement with the French and English publishers of that author, and in beauty and number of illustrations, as well as in price, are absolutely beyond competition.

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N. B.—An unauthorized edition of this book is published under another title in direct contravention of the usages of the trade and in violation of our rights. Of this unauthorized edition 57 pages are an abridged translation of the original. The remaining 133 pages are taken bodily from this authorized edition. The unauthorized edition contains 20 illustrations; our edition has 48 illustrations, and is issued under a direct arrangement with the French and English publishers of JULES VERNE'S works.

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The Publishers' Weekly.

JUNE 6, 1874.

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Subscriptions and Advertisements, from England, received by B. F. Stevens, 17 Henrietta Street, Covent Garden, London. Subscriptions from the European Continent filled by E. Steiger, 22 and 24 Frankfort Street, New York, and all German booksellers.

NOTICE TO SUBSCRIBERS.

Subscribers to the PUBLISHERS' WEEKLY will please notice, on their printed address, the date indicating the expiration of their subscription, and notify us of any error made in printing.

No bills will hereafter be sent except to houses with whom we have an open account. If remittance is not made within a month after expiration, it will be understood that the paper is to be discontinued.

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The postage on the WEEKLY, which, if paid in advance, is 5 cents per quarter, or 20 cents per annum, must be paid by subscribers at their own post-office.

NOTES IN SEASON.

We are requested to notify the Southern trade that arrangements have been made by which excursion tickets for the coming convention can be obtained from all points South, in June. These tickets will be good for half fare rates, for ninety days, so that booksellers may use them in coming East for their purchasing for the fall.

PORTER & COATES have just ready new editions of Hiram Woodruff's "Trotting Horse of America," and "The American Angler's Book," revised, with numerous additional notes.

"SYRIAN HOME LIFE," by Rev. H. H. Jessup, D.D., is now nearly ready at Dodd & Mead's. This new work is on a very interesting subject, and the proof sheets promise that it will be interestingly treated.

THE first volume of "The Bric-a-Brac" series has taken capitally. The second, which will consist chiefly of reminiscences of Thackeray, of whom comparatively so little has been written, will be ready in July.

MACMILLAN & CO. have just ready on this side several books of much importance. The volume of addresses at the inauguration of Owens College, Manchester, comprises papers by some of

the most distinguished English scholars, headed by Huxley. A book on "The Ballads and Songs of Scotland," by Prof. J. Charles Murray, of McGill College, Montreal, treats Scottish song in its various divisions, historical, etc., etc., in view of its influence upon the character of the people. A critical account of "The Apostolical Fathers," their genuine writings and doctrines, by Joseph Donaldson; a translation of Rendu's Theory of the Glaciers of Savoy, made by Alfred Will, S.C., late President of the Alpine Club, with supplementary papers by Ruskin and others; and a new work by Prof. Pettigrew, on "The Physiology of the Circulation in Plants, in the Lower Animals, and in Man," complete the list.

NOTICE.

Booksellers and Stationers who have tested the utility of the UNIFORM TRADE LIST ANNUAL, and who are interested in the perfectness and permanency of the publication can very effectually further it by a few words testifying to its solid value and practical advantages. There are always some doubting and hesitating ones who will not listen to the argument of the person engaged in such an enterprise, without his being backed by the endorsements of well-known and experienced men of the trade, especially among the class of purchasers.

As it is the interest of every one in the trade that the forthcoming ANNUAL be as complete as possible (it should, for instance, besides a full representation of publishers, also include the leading stationers and manufacturers of miscellaneous goods generally sold at the book stores), the editor hopes that this appeal will meet with a prompt response.

[OFFICIAL.]

Publishers' Board of Trade,

OFFICE OF THE SECRETARY,

25 Bond Street, New York.

NEW YORK, June 3, 1874.

The next regular meeting of the Publishers' Board of Trade will be held at the Grand Central Hotel, in New York, on Wednesday, June 10, at Half-past one o'clock, P. M.

AGENCY REPORTS.

ENGAGEMENTS.

By Messrs. Harper & Brothers: Mr. Thomas W. Conway, Washington, D. C.

By Messrs. D. Appleton & Co.: Mr. James T. White.

HENRY HOLT, SECRETARY.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

- Ahn.**—Key to Ahn-Grauert's First German Reader. (Steiger's German Series.) 12°, pp. 7, 81. Bds. 80 c.;—Key to Ahn-Grauert's Second German Reader. (Steiger's German Series.) 12°, pp. 4, 116. Bds. 35c. *Steiger.*
- Aldrich.**—Marjorie Daw and other People. By Thomas Bailey Aldrich. *New ed.* 16°, pp. 272. Pap. \$1. *Osgood.*
- Prudence Palfrey. A Novel. By Thomas Bailey Aldrich. 16°, pp. 311. \$1.50; pap. \$1. *Osgood.*
- Argyle.**—Olive Lacey. A Story. By Anna Argyle, author of "The General's Daughter," etc. 12°. \$1.75. *Lippincott.*
- Baker.**—Mose Evans. A Simple Statement of the Singular Facts in his Case. By William M. Baker, author of "Inside," "The New Timothy," etc. 16°, pp. 6, 317. \$1.50. *Hurd & H.*
- Baldwin.**—The Mechanical Powers; or, Six Friendly Giants. By Mrs. Anna E. Baldwin. Illustr. 12°, pp. 21. Pap. 15 c. *Daily Adv.*
- Chase,** Salmon P. See Warden.
- Children (The)** of Mary; being the Lives of Several Young Pupils of the Maison des Oiseaux, Paris. 16°, pp. 3, 220. \$1.25 and 1.75. *Kelly, P. & Co.*
- Codman.**—The Mormon Country. A Summer with the Latter-Day Saints. By John Codman. Illustr. 12°, pp. 225. \$1.50. *U. S. Pub. Co.*
- Comfort.**—Woman's Education and Woman's Health: chiefly in reply to "Sex in Education." By George F. Comfort, A. M., and Mrs. Anna Manning Comfort, M. D. 16°, pp. 155. \$1. *Durston.*
- Cottage (The)** on the Shore; or, Little Gwen's Story. Illustr. 18°, pp. 139. 60 c. *Whittaker.*
- Del Dunstan's Childhood.** By the author of "Willie's Stepmother." Illustr. 16°, pp. 306. \$1.10. *Am. S. S. Un.*
- Douai.**—The Rational Phonetic Primer. An Introduction to the Series of Rational Readers. By Dr. Ad. Douai. *Second ed.* 12°, pp. 12, 65. Bds. 20 c. *Steiger.*
- **Edwards.**—The Butterflies of North America. By W. H. Edwards. *Second Series, No. 1.* Containing five plates colored by hand. 4°. \$2.50. *Hurd & H.*
- Farrar.**—The Life of Christ. By the Rev. Frederick W. Farrar, D. D., F. R. S., Master of Marlborough College, and Chaplain in Ordinary to the Queen. 2 vols., ea. vol. illustr. with an original sketch by Holman Hunt. 8°. \$7. *Dutton.*
- Hailman.**—Twelve Lectures on the History of Pedagogy. Delivered before the Cincinnati Teachers' Association. By W. N. Hailman, A. M., author of "Kindergarten Culture." 12°, pp. 130. 75 c. *Wilson, H. & Co.*
- Hoffman.**—Kindergarten Toys and how to use Them. A practical Explanation of the first Six Gifts of Froebel's Kindergarten. By Heinrich Hoffman (pupil of Frederick Froebel). Illustr. 12°, pp. 38. Pap. 20 c. *Steiger.*
- Jessup.**—The Children of the East. Being the Children's Chapter from "Women of the Arabs." By Rev. H. H. Jessup, D. D. Illustr. 16°. 75 c. *Dodd & M.*
- John** of Barneveld. See Motley.
- Maudsley.**—Sex in Mind and in Education. By Henry Maudsley, M. D. 16°, pp. 36. Pap. 25 c. *Miller.*
- Morford's Short Trip Guide to America, for 1874.** (United States and Dominion of Canada.) By Henry Morford, author of the "Short-Trip Guide to Europe," etc. Containing all Principal Routes of Travel; Special Index for Minor Places; Fullest Pacific-Road and California data; Special Tour in Virginia; Concise Directions to all Water-Places; Railway Map from Ocean to Ocean; and many other Invaluable Features not to be found elsewhere. 16°. \$1.50. *Lippincott.*
- Motley.**—The Life and Death of John Barneveld, Advocate of Holland; with a View of the Primary Causes and Movements of the Thirty Years' War. By John Lothrop Motley, D.C.L., LL.D., author of "The Rise of the Dutch Republic," etc. 2 vols. With illustr. 8°; pp. 389, 475. \$7. *Harper.*
- Mulock, Miss.** See My Mother and I.
- My Mother and I.**—A Love Story. By the author of "John Halifax, Gentleman," etc. With illustr. 12°, pp. 277. \$1.50;—Same, 8°. Pap. 50 c. *Harper.*
- Payn.**—At her Mercy. A Novel. By James Payn, author of "Found Dead," "Carlyon's Year," etc. 8°, pp. 117. Pap. 50 c. *Harper.*
- Piatt.**—A Voyage to the Fortunate Isles, and other Poems. By Mrs. S. M. B. Piatt, author of "A Woman's Poems," 16°, pp. 180. \$1.50. *Osgood.*
- Rowell.**—Geo. P. Rowell & Co.'s American Newspaper Directory, (1874), containing accurate Lists of all the Newspapers and Periodicals published in the United States and Territories, and the Dominion of Canada and British Colonies of North America. 8°, pp. 896. \$5. *Rowell.*
- Rusling.**—Across America; or, The great West and the Pacific Coast. By James F. Rusling, late Brevet Brigadier-General, U. S. V. With map. Illustr. 12°, pp. 503. \$2. *Sheldon.*
- Spinzig.**—Epidemic Diseases as dependent upon Meteorological Influences. 8°, pp. 58. Pap. 25c. *St. Louis (Westermann.)*
- **Swan.**—The Evangelist; or, Life and Labors of the Rev. Jabez S. Swan. Being an Autobiographical Record of this far-famed Preacher, and of his wonderful Success in the Conversion of more than ten thousand Souls in the New England and Middle States, with Accounts of Scores of remarkable Revivals, Sketches of Discourses, impressive Anecdotes, and Notices of Eminent Persons. Illustr. 12°, pp. 466. \$2.75; mor. \$3.75. *Peckham.*
- Thalheimer.**—Mediæval and Modern History. By M. E. Thalheimer, formerly Teacher of History and Composition in Packer Collegiate Institute; author of "Manual of Ancient Hist." With 12 double-page maps and index. 12°, pp. 480. \$2.50. *Wilson, H. & Co.*
- Thomas.**—No Alternative. A Novel. By Annie Thomas (Mrs. Pender Guldip), author of "Denis Donne," "He Cometh Not, She Said," etc. 12°, pp. 295. \$1.50; pap. \$1. *Porter & C.*
- Thaxter.**—Poems. By Celia Thaxter. *New and enl. ed.* 18° pp. 188. \$1.50. *Hurd & H.*
- Tilton.**—Tempest Tossed. A Romance. By Theodore Tilton. 12°, pp. 606. \$1.75. *Sheldon.*
- **Townsend.**—Washington, Outside and Inside. A Picture and a Narrative of the Origin, Growth, Excellencies, Abuses, Beauties, and Personages of our Governing City. By George Alfred Townsend. Illustr. 8°, pp. 767. *Betts.*
- **Warden.**—An Account of the Private Life and Public Services of Salmon Portland Chase. By Robert B. Warden. 8°, pp. 23, 838. \$5.50. *Wilstach, B. & Co.*
- Warner.**—Baddeck and that Sort of Thing. By Charles Dudley Warner. (Saunterer's Series.) *New ed.* 18°. 191. Reduced to \$1. *Osgood.*

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Jessup, The Children of the East......75

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 Morford's Short Trip Guide to Am., 1874....1.50

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Maudsley, Sex in Mind and Education..Pap. .25

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Aldrich, Marjorie Daw, *new ed.*.....Pap. 1.00
 — Prudence Palfrey.....1.50; pap. 1.00
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Rowell's Am. Newspaper Directory, 1874....\$5.00

SHELDON & Co., New York.

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 Tilton, Tempest Tossed.....1.75

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 Reader, bds. 30 c.;—Key to Second Ger-
 man Reader.....bds. 35 c.
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WILSTACH, BALDWIN & Co., Cincinnati.

Warden, Life, etc., of Salmon P. Chase.....5.50

ALPHABETICAL REFERENCE LIST OF BOOKS RECORDED IN MAY.

The figures in () refer to the (whole) number of the "PUBLISHERS' WEEKLY" in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.

Abbott, J. S. C. (123), David Crocket, \$1.50..Dodd & M.
 Abbott, L. (120), Commentary on Matthew, part 3, pap.
 25 c.....Barnes.

Adeler, M. (124), Out of the Hurly Burly, \$2.50.
To-Day Pub. Co.

Adventures in the Land of the Behemoth. See Verne, J.
 Alex. See As It Should Be.

Alger, H., Jr. (122), Julius, \$1.25.....Loring.

Allan, W. See Van Nostrand's Science Series.

Alice Lestranger's Motto. See Hume, R.

Alton Sermons. See Hare, A. W.

Amateur Actor. See Venable, W. H.

As (122) It Should Be, by "Alex," \$1.....Lippincott.

Atwood, D. T. (123), Rules of Proportion, \$1.....Bicknell.

Auerbach, B. (120), Waldfried, \$2.....Holt.

Babbitt, E. D. (122), Health Guide, \$1.....Babbitt.

Baddeck. See Warner, C. D.

Bangs, H. (124), Autobiography and Journal, *2d ed.*, \$1.50.
Tibbals.

Barker, J. (120), Modern Skepticism, \$1.75..Smith, E. & Co.

Barnard, C. (124), Money and Music, \$1.....Shepard.

Bartol, C. A. (120), Senatorial Character, pap. 25 c. (corr.
 title).....Williams.

Benson, L. S. (124), My Visit to the Sun, vol. 1, Physics,
 \$1.50.....Burnton.

Beaten Paths. See Thompson, E. W.

Benny (122); or, The Boy who was always Right, 20 c.
Am. Tract Soc.

Bible (122), Revelation of John, expounded by J. P. Lange,
 \$5.....Scribner.

Blacklock, M. S. (122), City Sounds, etc., \$1.....Stevenson.

Boryst, G. (122), She Loved Him Madly, \$1.75....Carleton.

Bought (122) with a Price, by A. L. O. E., 20 c.
Am. Tract Soc.

Bric-a-Brac (121) Series, ed. by R. H. Stoddard, vol. 1,
 Personal Reminiscences of Chorley, Planche, and Young,
 \$1.50.....Scribner.

Bridge, C. See Demogeot, M.

Brief Essays and Brevities. See Calvert, G. H.

Brigham, W. T. (123), Cast Catalogue of Antique Sculpture,
 \$15.....Lee & S.

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 Hirth, G., u. J. v. Gosen. Tagebuch d. deutsch-französischen Kriege 1870-1871. 4 Bde. Leipzig, Hirth.....12 Th.
 Winterfeld, A. v. Gross-Busekow. Humorist. Kriegs-Roman in 4 Bdn. 8. Jena, Costenoble.....5 Th. 15 gr.
 Zastrow, C. Die Clarinette als Talisman. Musikal. Roman in 2 Bdn. 8. Jena Costenoble.....3 Th.

Mr. Aston and the Publishers.

Mr. Aston will have already introduced himself to New York publishers by the time this number comes to hand, but we cannot miss the opportunity of bespeaking for him the most hearty welcome. He comes in the interest of the Eastern publishers no less than of the Western booksellers. He simply offers to them a means by which they may free themselves from the evils which they know are making the book trade a business which pays no proportionate return for the money and brains that are put into it. Individual publishers may disagree

as to details of the platform of the Cincinnati Convention, which is the basis of the Union; probably very few will agree as to the clause respecting "books by mail"—but we believe that this platform represents substantially the best sentiment of the trade on these questions. No plan could satisfy every one in each individual detail, and we trust, in view of this fact, that the disposition will be to accept it, rather than to attempt to pick flaws. That some general agreement toward reform is vitally needed, we believe everybody agrees. We seriously believe that the acceptance of this platform by the signatures of our leading

publishers will do more than can be done in any other way for the salvation of the trade.

Mr. Aston represents, as its President, the American Book Trade Union, which now includes 400 houses, all over the country. But this is not his main claim to attention. We believe that he truly represents nine-tenths of the entire trade. We believe that the principles he advocates are important to each member of the trade in direct proportion to the amount he has at stake in it. The largest houses must ultimately suffer most by the destruction of the retail trade, and the retail trade is being destroyed by the present system. We believe that no one in the trade can afford to let the present opportunity for reform go by; so that we hope and trust that when Mr. Aston makes his report to the meeting at Put-in Bay in July, he may be able to report a unanimity of East and West, of publishers and booksellers, in the endeavor to save the book trade before it is too late.

Mr. Steiger's "Attempt."

SINCE the issue of the last number of the PUBLISHERS' WEEKLY, giving under the heading of "American Bibliography," a detailed account of Mr. Steiger's "Attempt at a Catalogue," we have received a separate pamphlet copy of the same 16 specimen pages, with an additional "Notice," further explanatory of Mr. Steiger's bibliographical aims and intents, hopes and disappointments, expressed as follows:

The list of publishers represented in the present little Catalogue is small: from less than 50 houses did I obtain the desired particulars. While this fact, and the similar discouraging listlessness by which Mr. Leypoldt, Mr. Kelly, Mr. Truebner, and others, have been confronted and checked in their bibliographical labors, show that the day has not yet arrived for a proper appreciation, by American publishers, of Catalogues compiled in their interest, it is to be hoped that this indifference will shortly change; that the many valuable original American publications whose existence has hitherto remained unknown, except through the columns of newspapers, will hereafter be enumerated in General and Special Catalogues, and that increased demand at home, together with sales abroad, will thus be produced.

The book-trade of England, France, and other European countries, but notably that of Germany, has a great advantage over the book-trade of the United States, through the systems prevailing there, of promptly cataloguing all publications as soon as they appear. Publishers in these countries are saved the enormous sums which American publishers are, for the most part uselessly, spending (or wasting rather) on advertisements in political newspapers; while, on the other hand, publishers abroad are taking good care to have their publications promptly recorded in the established Book-Trade Journals, the weekly Bibliographical Lists, the various Systematic and General Catalogues, etc. This record causes little or no expense at all, to themselves, and yet insures the most effectual and permanent publicity—saving much time alike to booksellers and book-buyers, and enabling the former to maintain their claims

as the ready dispensers of the brain-work of others.

The indefatigable and unterrified worker in the barren field of American bibliography sends us at the same time proof-sheets of his "Descriptive Catalogue of Scientific, Theological, and other special Periodicals of the United States, with index of subject-matters in English, German and French," compiled from his larger work, for the purpose of circulation in Europe. He also sends us some specimen pages of one of the most interesting of his numerous special catalogues, the "Bibliotheca Glottica," in which we notice a very full representation of the Anglo-Saxon department. We hope Mr. Steiger will keep on sending.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Jules Verne Controversy.

WE are requested to publish the following letter, originally addressed to the New York Tribune, as of interest to the trade:

To the Editor of the Tribune.

SIR: We are so unwilling to rest for a single day under the imputation of having treated any fellow-publisher with unfairness or discourtesy that we must beg the favor of an immediate correction of the following paragraph which we find in the Tribune of this morning:

"There seems to be a war between New York and Philadelphia houses over Victor Hugo's 'Ninety-Three,' the result of which is the reduction of the price of a dollar book to 25 cents. On the heels of this comes the prospect of a little contest between the new house of Henry L. Shepard & Co., of Boston, and the Scribners. Shepard & Co. complain that they were the first to announce Jules Verne's new book, and that the Scribners violated the courtesies of the trade by announcing it after them, and have refused to take any notice of their letter of remonstrance."

The book in question, "Meridiana; or, the Adventures of Three Englishmen and Three Russians in South Africa," we announced as in press through the regular and authorized channels, at intervals from October, 1872, to January, 1873. We followed up our announcement first by purchasing and placing in this market a quantity of the English edition, and then by buying the plates of the entire work, letterpress and illustrations. These have now been in our possession four or five months. Our edition, which the unwarrantable action of Messrs. Shepard & Co. has compelled us to place on the market sooner than we had in-

tended, is issued under a direct arrangement with the French and English publishers of Jules Verne's works. In bringing out the book, therefore, we have adhered most strictly, and in every particular, to the usages of the trade, for the work was ours by priority of announcement and by right of purchase. The charge of breach of courtesy does not hold against us, as these facts show, in the least particular. A brief statement of the connection of Messrs. Shepard & Co. with the book will make it clear to the public that a much more serious charge might be preferred against them. In the first place, they gave the book an entirely new title, and one which did not identify it either with the French original or the English translation. No announcement, wherever made, under this deceptive title would have given them any right to the work as against our regular announcement. The fact is, however, that they did not once announce the book while it was in preparation, even under the title they took the liberty of giving it, through any of the channels recognized by the trade; nor did they announce it at all until a few days prior to its publication. Further still, we beg you to note these facts: Of Messrs. Shepard & Co.'s edition 57 pages is a translation made by them, under the protection of which they have copyrighted the book and its title. The remaining 133 pages are taken bodily from our edition. The 20 illustrations they gave were transferred and engraved in this country, while the 48 illustrations in our edition are printed from electrotypes taken from the wood blocks engraved in Paris. We do not state these facts to demonstrate the superiority of our edition, but simply to place the part the Messrs. Shepard & Co. have taken in this transaction in its true light before the public.

The allegation that we paid no attention to their remonstrance against the issue of our edition we meet by this statement. Our suspicions that their book might be an interference with "Meridiana" were first excited by a paragraph in a Boston letter published in the *Tribune* of last Saturday, May 23. Immediately upon reading that paragraph we telegraphed Messrs. Shepard & Co., inquiring whether this book was based upon "Meridiana" in text or illustration, and asking an answer. Messrs. Shepard & Co. preferred to send their reply by mail, acknowledging that the "last pages" of their book were taken "from an English edition." Meanwhile we had procured a copy of the book in time to permit us to announce our edition in the Boston papers of Monday, the 25th. Messrs. Shepard & Co.'s letter remonstrating against this announcement was received on Tuesday, the 26th; our reply was mailed on the 27th, (Wednesday), and was unquestionably in their hands on Thursday. Although they publish their letter to us (with the omission of an important paragraph) in the Boston papers of Thursday, they have not yet retracted the charge reproduced in the *Tribune* of this date, that we had paid no attention to their "remonstrance."

These facts speak for themselves. We are quite content to let the public pass upon the conduct of Messrs. Shepard & Co. We have effectually protected our rights in the premises, as we shall always be prepared to do under similar circumstances; and we have the satisfaction of knowing that the trade, who thoroughly understand the merits of the controversy, unanimously endorse our course. We are respectfully your obedient servants,

SCRIBNER, ARMSTRONG & CO.

New York, Saturday, May 30. 1874.

WE are requested by Messrs. Henry L. Shepard & Co. to reprint the following letter addressed by them to the editor of the Boston *Globe*:

SIR: We have read with surprise a letter in your issue of to-day from Messrs. Scribner, Armstrong & Co., publishers, of New York, in which they state that we committed the breach of courtesy which we had laid at their door! When our first letter to the New York house was made public they had not replied to it, although time had been allowed them to do so, and we did not then know that they even claimed ever to have announced "The Adventures of Three Russians and Three Englishmen." When this letter came to hand, we examined the records, and found that they had never announced it. On the 17th of January, 1873, indeed, appeared this word in Messrs. Scribner's announcement, viz.: "Meridiana," "only this and nothing more." Now, we aver that no translator could, by any possible stretch of the idiom, make "Meridiana" out of "*Aventures de Trois Russes et de Trois Anglais dans L'Afrique Australe*," which is the full French title of the contested book. Had we seen the announcement (and we had not), we ask any fair-minded critic how could we have known that "*Aventures de Trois Russes*," etc., translated, meant "Meridiana?"

As Messrs. Scribner themselves say in their letter, "No announcement under this deceptive title would have given them any right to the work." Then again, it is a well-established dictum with publishers that the announcement of a book does not hold forever, and that a book, the publication of which has been delayed, should be reannounced once in six months. This has been the usage. Messrs. Scribner had not announced "Meridiana" at the time of its publication for seventeen months! Must publishers be compelled to search ancient archives to fortify their already unsettled position?

We did think when we first saw Messrs. S., A. & Co.'s announcement of a cheaper edition of our "Adventures in the Land of the Behemoth," under the title of "Meridiana," that they were treating us discourteously, but upon looking into the matter we have become convinced that they have only been slipshod in one business transaction and hasty in another. Had they properly and continuously announced the book, no misunderstanding could have arisen; had they written us before attacking us in print the affair might have been settled. As it is now, believing ourselves right, we shall punish any invasion of our rights, and were we to congratulate ourselves in closing our letter as Messrs. S., A. & Co. have done, we should end by denying their statement that their course is endorsed by the trade, for those of the trade who have heard both sides are unanimously of the opinion of one who is perhaps the best known and most eminent publisher of the country, who has said distinctly to us, "*You are in the right.*"

For the rest, does not the title page of the running edition of "Adventures in the Land of the Behemoth" bear the inscription "*Tenth Thousand?*"

Yours, respectfully,

HENRY L. SHEPARD & CO.,

Successors to Shepard & Gill.

To the Editor of the Publishers' Weekly.

We find in the *Tribune* of this morning a letter from Messrs. Henry L. Shepard & Co. The points there raised are so fully covered by a letter which we addressed them under date of June 1, that we

take the liberty of asking you to insert it in your columns. We take this course believing that the controversy has reached a point where the public cares little about it, while the trade may have some interest in the matter.

NEW YORK, Monday, June 1, 1874.
Messrs. H. L. SHEPARD & Co.:

GENTLEMEN: We have yours of Saturday, and can only say in reply, that we give you too much credit for intelligence to believe that you do not know perfectly well that *Meridiana* was the proper title by which to announce the book in controversy. That was the name by which it was known in the English and American markets, and that was the name by which you knew it before you had completed your edition. If there were any doubt on this point the ground was entirely covered by the fact, that in previous announcements we had given the full title of the work,* as you can see by looking at your files of the *Commercial*. In *time* and *form*, both, our announcement was acknowledged as sufficient a short time ago by Messrs. ———, who wished to publish the book, and what would hold the book against them we should judge was good enough to hold it against you.

Besides, if our title was "manufactured" (which it was *not*, since it was the title given the book by the English publishers), what can you say for yours, *which was not connected either with the French or English edition, and which was never announced while the book was in preparation, in any of the authorized channels?* The point which you try to make against us knocks the ground entirely from under your own feet, and is a full concession of all that we have claimed against you.

However, before carrying this discussion further, we beg leave to ask whether it is a fact that you have in preparation an edition of our *Journey to the Centre of the Earth*. We do not ask for information, we can get that elsewhere. We simply ask because we wish to know the fact *from you*, and to satisfy ourselves whether it is worth while to attempt to arrive at any understanding regarding *Meridiana*. We shall expect a reply to this inquiry by return mail.

We enclose a communication to the *Tribune* this morning, to which we beg your attention.

Yours respectfully,

SCRIBNER, ARMSTRONG & Co.

Our suggestion looking toward an arrangement of the controversy was met by the statement from Messrs. Shepard & Co., that they had in press our *Journey to the Centre of the Earth*. This action on their part, of course, relieves us from any further discussion of the matter.

Yours respectfully,

SCRIBNER, ARMSTRONG & Co.

New York. June 4.

* We find that an announcement of the *full title* of the book as in press was made under the name of Scribner, Wellford & Armstrong. We state the fact for the sake of accuracy, and to give Messrs. Shepard & Co. the advantage of every technical point.

S. A. & Co.

BOOK AUCTIONS.

COLLECTION of miscellaneous books, June 8th, 9th and 10th, at 4 o'clock;—same, June 11th, at 4 o'clock.—BANGS, MERWIN & Co., New York.

OBITUARY.

The June number of the *Banker's Magazine* contains, in a postscript, the following sad announcement: "In New York, on Saturday, May 23d, aged sixty-six years, Isaac Smith Homans, founder, and editor for twenty-eight years, of the *Banker's Magazine*. This number completes the twenty-eighth volume of the *Banker's Magazine*, and ends the editorial labors of its founder, I. Smith Homans, who died at his residence, in New York city, Saturday night, May 23d. A severe nervous prostration had for several weeks compelled Mr. Homans to desist from active editorial work, but the acute illness which has thus resulted was of only a week's duration. A fuller notice of Mr. Homans' life will appear in our July number."

We learn that Mr. Homans only a few weeks since celebrated the anniversary of his golden wedding. Mr. Homans was well known in the trade and highly esteemed by those who came in contact with him during his active business career. The PUBLISHERS' WEEKLY is under special obligations to him for his frequently-exhibited interest in its welfare.

BUSINESS CHANGES.

ERIE, PA.—Sell & Backus, booksellers and stationers, have been succeeded by Wm. J. Sell, Mr. Backus retiring.

INDIANAPOLIS, Ind.—J. H. V. Smith, former proprietor of the City Book Store, has been succeeded by Yohn & Porter. Mr. Yohn has been with Mr. Smith for the past five years, and Mr. Porter has spent the same time in the business with Bowen, Stewart & Co. Publishers and stationers are requested to address to the new firm three copies of their catalogues or book-lists.

NEW YORK CITY.—Mason, Baker & Pratt have been succeeded by Baker, Pratt & Co., who will continue the wholesale book and stationery business, at Nos. 142 and 144 Grand street, where the business of the late firm will be settled. Mr. Albert Mason having purchased the stereotype plates of the late firm of Mason, Baker & Pratt, will continue the publishing business at No. 129 Grand street.

NEW YORK CITY.—Carl Heuser, publisher and importer of music, has removed to 861 Broadway.

PETERSBURG, VA.—John M. West, stationer and printseller, has been succeeded by Nash & Rogers.

RUTLAND, VT.—H. C. & E. C. Tuttle, of the firm of Tuttle & Co., Rutland, Vt., have purchased a two-thirds interest in Mr. H. O. Brown's patents for making slate pencils, and have commenced manufacturing in that city under the title of The Vermont Slate Pencil Company. These pencils are named the "Patent Compressed Soapstone Pencil," and are made by reducing the stone to powder, and compressing it. They are said to be much superior to the common pencil.

BOOKS RECEIVED.

THE DOCTRINE OF EVOLUTION, by Alexander Winchell. (Harper & Brothers.) A dispassionate review of the various theories which may be adduced in favor of or against the doctrine of evolution. The essay was originally given in the form of two lectures before the Drew Theological Seminary, and embraces the data, principles, speculations and theistic bearings of the doctrine of evolution. 12mo, cloth, \$1.00.

LADY ANNA, by Anthony Trollope. (Harper & Brothers.) Trollope introduces us to an entirely new set of characters in this novel. One might think it the first work from his pen, it is so fresh and vigorous, and carries the interest so steadily to the end. 8vo, paper, 50 cents.

VALENTINE, THE COUNTESS; OR, BETWEEN FATHER AND SON, translation from the German of Carl Detlef, by M.S. (Porter & Coates.) A novel, displaying considerable talent. A somewhat sad story of self-sacrifice, but one well told, and abounding in beautiful passages. 12mo, cloth, \$1.50.

THE OFFICE AND DUTY OF A CHRISTIAN PASTOR, by Rev. Stephen H. Tyng, D.D. (Harper & Bros.) A number of lectures on the duties of a Christian pastor, delivered before the School of Theology in Boston, and published by special request, for the study and edification of theological students. 12mo, cloth, \$1.25.

WHAT IS DARWINISM? by Charles Hodge. (Scribner, Armstrong & Co.) Dr. Hodge's answer to this very pertinent question is, that Darwinism is Atheism—qualifying his answer, however, by the remark that all who adopt the views of Darwin are not necessarily Atheists, but that the theory is atheistic, and will eventually crowd out the belief in a personal God from every thinking mind. The essay is scholarly and full of information. 12mo, cloth, \$1.50.

HINTS TO MOTHERS, by Dr. Thomas Bull, (John Wiley & Son), is a popular treatise on the trifling and important fancies and ailments peculiar to maternity. The author has been very minute in most of his explanations. The subject is of interest to all married women, and many long sicknesses and heavy doctors' bills might be avoided by some sensible attention to the Doctor's statements. The present is a revised edition of the English work with additions for the American market. A very useful appendix to the book is the "Ladies' Perpetual Calendar." The hints on the first management of children are sensible and exhaustive. 12mo, cloth, \$1.00.

THE LIVES OF THE CHIEF JUSTICES OF ENGLAND, by Lord Campbell, vol. 3. (Estes & Lauriat.) This volume opens with the life of Lord Chief Justice Holt in the reign of William and Mary, and concludes with that of Lord Mansfield in George the Third's time. The edition is a most elegant one—everything having been done for it by the publishers. This volume like the previous ones contains four illustrations. 8vo, cloth, \$3.50.

HISTORY OF FRENCH LITERATURE, by Christiana Bridge. (J. B. Lippincott & Co.) This is adapted from the popular work of M. Demogeot, and embraces a history of the literature of France during the Middle Ages, the period known as the *Renaissance*, and the 17th, 18th and 19th centuries. It belongs to the "Historical Hand-books" edited by Oscar Browning. 12mo, cloth, \$1.50.

HYMNS AND SONGS OF PRAISE, edited by Roswell D. Hitchcock, Zachary Eddy, Philip Schaff. (A. D. F. Randolph & Co.) Of the fourteen hundred hymns contained in this collection, the majority are old friends—still a number of fine new ones will be found, written expressly for the work. Every care has been taken to make the book a truly catholic one—the hymns of all ages, nations and creeds being represented. Quarto, red-edged, \$2.50.

LITERARY AND TRADE NEWS.

WE are desired to state that the firm of Henry L. Hinton & Co. have severed all connection with their agent, Henry M. Wynkoop.

THE PETERSONS are shortly to issue, in cloth, 12mo, the Autobiography of Edward Wortley Montagu, son of the celebrated Lady Wortley Montagu, with a preface by Dr. R. Shelton Mackenzie.

STILL another popular history of America is promised. This time it is to be by Mrs. Abby Sage Richardson, and Messrs. Hurd & Houghton are to be the publishers.

THE new story by Prof. Jas. De Mille, "The Babes in the Wood," is commenced in the *Fireside Companion* for June 1, which now adds his name to its list of popular authors, previously including Wilkie Collins, "Oliver Optic," and other noted names.

ANOTHER curious mistake of authorship has just come to light, in the case of a continental *litterateur* of considerable fame. Carl Detlef, a name that has gained an enviable reputation in literary circles, through the medium of several excellent works of fiction, generally supposed to be the production of a masculine mind, is now known to be the *nom de plume* of a very talented young lady of Prussian descent—Miss Clara Baur. Miss Baur is the daughter of a gentleman occupying a high position in the civil government of her country, and moves in that high and fashionable society of which she has written so many pleasant sketches. "Valentine, the Countess," her latest production, has just been issued by Porter & Coates. In Germany, its publication created a marked sensation.

MR. R. H. STODDARD is re-editing and bringing up to date Griswold's "English Poets of the Nineteenth Century," a work of no less general interest now than when it was first compiled.

A STORY from Bret Harte will appear in the July *St. Nicholas*. It is about "Baby Sylvester," but the baby is only a baby bear. The story is said to be very charming, and it is to be illustrated by Sheppard and Jas. C. Beard.

THERE is a class of superfine people, says the Boston *Transcript*, who cannot believe that an American-made book can by any possibility be equal to an English one. There is a style, they say, about the latter which, somehow, American printers fail to catch. We commend to such, a consideration of the fact that no less a person than Dr. James Martineau, of London, proposing to bring out his "Hymn of Praise and Prayer," first sent over to a friend in America to see if it could not be manufactured at the Riverside Press, so much pleased was he with a similar book, "The Sacrifice of Praise," there printed and bound. "I was ambitious," he says, "of placing my book in the same hands, if it were possible without considerable addition to the outlay.... I am obliged to relinquish the hope I had entertained, and to be content with doing the best I can at home."

THE sale of the little Sunday-school music books is something enormous. It is stated that "Pure Gold," which is only four years old, has reached a sale of a million copies; the "Golden Chain," "Golden Shower," "Golden Censer," aggregate upwards of three millions; "Fresh Laurels," published seven years ago, has had a circulation of eleven hundred thousand; and the "Royal Diadem," scarcely a year old, has already reached a quarter of a million.

Stationery Department.

JUNE 6, 1874.

Published in the first number of each month.

Stationery and Fancy Goods.

The "Stationery Price Current" having been crowded out by the "Jules Verne Controversy" will appear in the next issue.

THERE has seldom been a time when the trade in stationery and fancy goods has been so dull as at present. All the dealers complain, for with the exception of a small trade in certain specifics—and even this is confined to the demand for immediate consumption—there is nothing doing. Even in standard articles, such as school stationery, there is no trade; but this can be accounted for to a certain extent by the near approach of the holidays, which necessarily causes a desire to control expenses, and prevents any outlay in this direction. The trade in such articles, however, is usually much better at this time of the year than at present, and the dealers and manufacturers complain that there is not enough doing to warrant them continuing business. The manufacturers of writing papers have, to a certain extent, conformed to the general stagnation; and it is reported that most of the mills are running upon two-thirds time. It is the general opinion that orders will soon begin to flow in, but none are so confident as to keep their mills up to their full capacity in expectation of such a contingency. Owing to the general stagnation, the trade has proposed but few new goods, and really nothing that could be classed as novelties. The present dulness extends in every direction, and the localities, both East and West, which have always drawn their supplies from New York, are now purchasing only such goods as answer the immediate demand. The large houses that sent out their travellers a while ago, have since withdrawn them, because they have found that their sales were insufficient to meet the necessary expenses. When all these circumstances are considered, it is difficult to make even a suggestion relative either to the cause or the possible remedy. The cause, however, is undoubtedly the general stagnation of all trades, brought about by a want of confidence in future financial legislation, and the best remedy, beyond a doubt, is to have Congress define the position and the volume of our currency without delay. When this is done prospects will brighten, and it is hoped that the new Secretary will take measures to bring about such a result.

In the fancy goods trade, business is as dull as with stationery. But fancy goods are matters of luxury, and are therefore necessarily compelled to bear the brunt of hard times.

The first few months of the panic, however, affected the trade only slightly, and even during its continuance more goods were sold than were anticipated. It is true it was during the holiday season, and people had not as yet fully realized the extent of their losses, and therefore entered upon expenditures which they have since avoided. Now no fancy goods are wanted, and even the customary sales for wedding and birthday presents are missed. The trade is therefore feeling the full effect of the panic, but having had time to prepare for such a contingency, the suffering is

not great. Most of the importers anticipated such a contingency, and therefore they invested but a small amount of capital in new goods. They have preferred to keep their shelves filled with articles left over from last fall, and to purchase only such goods as would meet with immediate sale. The samples for the fall importation usually arrive about this time and even earlier, but the arrivals thus far have been meagre indeed. The only new goods noticed upon the market are French clocks in marble, alabaster and gilt. They are very beautiful and command good prices, but the sales so far have not justified the importation. The only goods selling at all are leather goods and tourists' articles. These comprise travelling bags, lunch boxes, satchels, flasks, drinking cups, and a variety of other articles which encumber some travellers, but prove a great convenience to others.

It is impossible to indicate the prevailing styles for the coming season, for the few samples that have arrived express nothing. Leather and other standard materials will probably continue, for with the present dubious prospect the manufacturers of London, Paris or Vienna will scarcely risk investing their money in new designs. For the summer season trade will continue dull, but it is possible that the approach of cold weather will bring brighter prospects.

A. J. BICKNELL & CO., N. Y., have issued a new edition of the "New York Builders' Form of Contract." Revised by W. T. Hallett, Arch. 4 pages. Price 10 cents.

A tenth edition, revised and enlarged, of the "Stationers' Handbook and Guide to the Paper Trade, by a Stationer," has just been published by Kent, London. Price 3s. 6d. We have ordered a copy of the same for the purpose of reprinting in the WEEKLY some extracts of special interest to the trade, and using it for the preparation of the "American Stationers' Handbook."

From London the Stationer and Fancy Trades' Register.

THE NEW BIRTHDAY CARDS issued by Messrs. Dean & Son, of Fleet street, deserve a few words of commendation, and we advise our friends to add these varieties to their existing stocks. Birthday Cards are not affected by seasons, and may therefore be safely ordered; but, like all goods of the fancy stationer, they must be exhibited, either on the counter or in the window, if it is desired to make them profitable.

MESSRS. DEAN & SON have just produced "The New Miniature Cross-Bow Gun," which will send an arrow from sixty to eighty feet. Very strongly made of metal. Retail 6d each. Also "The New Flying Top," which will ascend in the air nearly 100 feet, affording a most healthy out-door exercise. Retail 6d each.

COMIC PAPERHANGINGS.—The proprietors of the *Journal Amusant* issue paperhangings enriched with the various engravings that have from time to time appeared in the columns of their paper. They are printed upon buff-colored paper, in twelve-yard lengths, the width being double that of the ordinary hangings. There are five rolls issued, and the same illustration is not repeated a second time. The price per roll is 3½ francs, or, for the series of five, 17½ francs, delivered free anywhere in France. The publisher is M. Philippon, 20 Rue Bergere, Paris.

BUSINESS FOR SALE.

FOR SALE.—The goodwill, stock, and fixtures of the stand for the past forty years known as *Richards' Book Store*, Augusta, Ga. The business has always been profitable; offered for sale now for the benefit of the heirs of Thomas Richards, lately deceased.—Address, W. T. RICHARDS, or J. W. STORY, Executors, Augusta, Ga.

HELP WANTED.

AN active young man, who is thoroughly acquainted with the book and stationery trade.—Address, with references, S. C. ABBOTT & Co., Omaha, Neb.

SITUATIONS WANTED.

SITUATION WANTED.—A young man, 21 years of age, who has had 4 years' experience in a wholesale and retail book, stationery, printing, and binding establishment, would like a steady situation. Best of references given.—Address, W. M. ANGER, care Tuttle & Co., Rutland, Vt.

SITUATION WANTED.—By a person with twenty years' experience in the book trade; has formed a large acquaintance with the trade in the position of traveller; and has an established Juvenile and Sunday-School book trade that he can carry with him.—Address "B," No. 9 Murray street, New York.

WANTED.—By a young man (married), a situation in a book and stationery store—wholesale preferred. Well posted. Salary reasonable. Travel if desired. First-class references.—Address, immediately, C. M. GILES, Kalamazoo, Mich.

BOOKS WANTED.

1 "Chas. Wesley seen in his finer and less familiar Hymns."
—ROBERT CLARKE & Co., Cincinnati, O.

DISSOLUTION.

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